

CÔNG TY CP DƯỢC PHẨM IMEXPHARM/ IMEXPHARM CORPORATION

Số/No.: 99

CÔNG BÓ THÔNG TIN

/IMP

CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM

Độc lập - Tự do - Hạnh phúc THE SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

> Tp. Cao Lãnh, ngày 27 tháng 03 năm 2024 Cao Lanh City, March 27, 2024

DISCLOSURE OF INFORMATION
ON THE STATE SECURITIES COMMISION'S PORTAL
AND HOCHIMINH STOCK EXCHANGE'S PORTAL

TRÊN CÔNG THÔNG TIN ĐIỆN TỬ CỦA ỦY BAN CHỨNG KHOÁN NHÀ NƯỚC VÀ SGDCK TP.HCM

| Kính gửi/ <i>To</i> : - Ủ | ly ban Chứng khoán Nhà nước/ The State Securities Commission |
|-----------------------------|--|
| - S | sở Giao dịch chứng khoán TP.HCM/ Hochiminh Stock Exchange |
| - Tên tổ chức | : Công ty Cổ phần Dược phẩm Imexpharm |
| - Organization name | : Imexpharm Corporation |
| - Mã chứng khoán | : IMP |
| - Securities Symbol | : IMP |
| - Địa chỉ trụ sở chính | : Số 04, Đường 30/4, P.1, Tp. Cao Lãnh, Tỉnh Đồng Tháp |
| - Address | : No.04, 30/4 Str., W.1, Cao Lanh City, Dong Thap Province |
| - Điện thoại/ Telephone | : (84.277) 3851 941 |
| - Fax | : (84.277) 3853 106 |
| - Người thực hiện CBTT | : Ông Nguyễn An Duy |
| - Submitted by | : Mr.Nguyen An Duy |
| - Chức vụ | : Phó Tổng Giám đốc – CFO – Người được ủy quyền CBTT |
| - Position | : Deputy General Director - CFO- Person authorized to disclose information |
| | |
| Loại thông tin công bố : | 🛛 định kỳ 🔲 bất thường 🔲 24h 🔲 theo yêu cầu |
| Information disclosure type | e: 🛛 Periodic 🔲 Irregular 🔲 24 hours 🔲 On demand |
| Nái dung thông tin câi | ng hất Content of Information displacates |

Nội dung thông tin công bô/ Content of Information disclosure:

Báo cáo tài chính năm 2023 đã được kiểm toán/

Audited Financial Statements for the year ended 31 December 2023.

Thông tin này đã được công bố trên trang thông tin điện tử của Công ty vào ngày 27 tháng 03 năm 2024 tại đường dẫn: www.imexpharm.com

This information was disclosed on Company's Potral on March 27, 2024, Available at: www.imexpharm.com/en

Tôi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố./

I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any mispresentation.





Tài liệu đính kèm/ Attachment:

-Như nội dung CBTT/ As above. Đại diện tổ chức

Organization representative

Người được UQ CBTT

Person authorized to disclose information





FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023





FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

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CORPORATE INFORMATION

| Enterprise | registration |
|-------------------|--------------|
| certificate | 1 |

No. 1400384433 dated 1 August 2001 was initially issued by the Department of Planning and Investment of Dong Thap Province with the latest (31th) amendment dated 7 November 2023.

Board of Directors

Mrs. Chun Chaerhan

Chairman

Mr. Nguyen Quoc Dinh

(from 28 April 2023) Chairman

Mrs. Tran Thi Dao

(to 28 April 2023) Vice chairman

(to 28 April 2023)

Member

Mr. Truong Minh Hung

(from 28 April 2023) Member

Mr. Chung Suyong

Member

Mrs. Han Thi Khanh Vinh

(from 28 April 2023) Member

Mr. Le Van Nha Phuong

Member

Mr. Ngo Minh Tuan

(to 28 April 2023)

Member

Mr. Hoang Duc Hung

(to 28 April 2023)

Member

(from 19 December 2023)

Board of Supervision

Mrs. Le Thi Kim Chung

Chief Supervisor (to 28 April 2023)

Mrs. Do Thi Thanh Thuy

Member (to 28 April 2023)

Board of Management

Mrs. Tran Thi Dao Mr. Nguyen Quoc Dinh General Director

Mr. Huynh Van Nhung Mr. Ngo Minh Tuan

Deputy General Director (to 18 January 2024)

Mr. Le Van Nha Phuong Mr. Tran Hoai Hanh

Deputy General Director Deputy General Director Deputy General Director Chief Accountant

Mr. Duong Hoang Vu

(to 23 February 2024) Chief Accountant

Mr. Nguyen An Duy

(from 23 February 2024) Deputy General Director

Mr. Nguyen Tom Thanh

(from 18 January 2024) Deputy General Director

(from 18 January 2024)

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CORPORATE INFORMATION (continued)

Audit Committee

Hoang Duc Hung

Chairman of the Audit Committee

(from 23 February 2024)

Legal representative

Mrs. Tran Thi Dao

General Director

Registered office

No 4, 30/4 Street, Ward 1, Cao Lanh City,

Dong Thap Province, Vietnam

Auditor

PwC (Vietnam) Limited

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STATEMENT OF THE BOARD OF MANAGEMENT

Statement of Responsibility of the Board of Management of the Company in respect of the Financial Statements

The Board of Management of Imexpharm Corporation ("the Company") is responsible for preparing the financial statements which give a true and fair view of the financial position of the Company as at 31 December 2023, and the results of its operations and its cash flows for the year then ended. In preparing these financial statements, the Board of Management is required to:

- select suitable accounting policies and then apply them consistently;
- · make judgments and estimates that are reasonable and prudent; and
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Board of Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and enable the financial statements to be prepared which comply with the basis of accounting set out in Note 2 to the financial statements. The Board of Management is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud or error.

The Legal Representative has authorised the Deputy General Director of the Company to approve and sign the financial statements for the year ended 31 December 2023 in accordance with the Power of Attorney dated 18 January 2024.

Approval of the Financial Statements

We hereby, approve the accompanying financial statements as set out on pages 6 to 48 which give a true and fair view of the financial position of the Company as at 31 December 2023 and of the results of its operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of financial statements.

On behalf of the Board of Management

CP DUỢC PHẨM

10038443

CÔNG TY

Nguyen An Duy Deputy General Director Authorised by Legal Representative

Dong Thap Province, SR Vietnam 26 March 2024



INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF IMEXPHARM CORPORATION

We have audited the accompanying financial statements of Imexpharm Corporation ("the Company") which were prepared on 31 December 2023 and approved by the Board of Management on 26 March 2024. The financial statements comprise the balance sheet as at 31 December 2023, the income statement and the cash flow statement for the year then ended, and explanatory notes to the financial statements including significant accounting policies, as set out on pages 6 to 48.

The Board of Management's Responsibility

The Board of Management of the Company is responsible for the preparation and the true and fair presentation of these financial statements of the Company in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of financial statements, and for such internal control which the Board of Management determines is necessary to enable the preparation and presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical standards and requirements and plan and perform the audit in order to obtain reasonable assurance as to whether the financial statements of the Company are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including an assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and true and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Auditor's Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2023, its financial performance and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of financial statements.

Other Matter

The independent auditor's report is prepared in Vietnamese and English. Should there be any conflict between the Vietnamese and English versions, the Vietnamese version shall take precedence.

For and on behalf of PwC (Vietnam) Limited

CÔNG TY
TNHH

PWC/VIỆT NAM

T.P.HÔS MARTE

Nguyen Hoang Nam Audit Practising Licence No. 0849-2023-006-1 Authorised signatory

Report reference number: HCM14841 Ho Chi Minh City, 26 March 2024 Doan Tran Phuong Thao Audit Practising Licence No. 4701-2024-006-1

Form B 01 - DN

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BALANCE SHEET

| | | | As at 31 December | | |
|------------|--|-------|-------------------|-------------------|--|
| | | | 2023 | 2022 | |
| Code | ASSETS | Note | VND | VND | |
| 100 | CURRENT ASSETS | | 1,207,134,868,323 | 1,103,552,901,572 | |
| 110 | Cash and cash equivalents | 3 | 106,200,569,241 | 178,845,070,328 | |
| 111 | Cash | | 106,200,569,241 | 88,845,070,328 | |
| 112 | Cash equivalents | | - | 90,000,000,000 | |
| 120 | Short-term investments | | 93,000,000,000 | 211,300,000,000 | |
| 123 | Investments held to maturity | 4(a) | 93,000,000,000 | 211,300,000,000 | |
| 130 | Short-term receivables | | 296,563,369,409 | 270,938,803,795 | |
| 131 | Short-term trade accounts receivable | 5 | 256,814,120,627 | 231,177,991,195 | |
| 132 | Short-term prepayments to suppliers | 6 | 34,821,538,440 | 26,995,557,085 | |
| 136 137 | Other short-term receivables Provision for doubtful debts – | 7 | 7,683,749,363 | 26,560,007,100 | |
| | short-term | 8 | (2,756,039,021) | (13,794,751,585) | |
| 140 | Inventories | 9 | 699,445,523,731 | 435,841,476,949 | |
| 141 | Inventories | | 702,155,924,857 | 441,406,686,700 | |
| 149 | Provision for decline in value of | | | | |
| | inventories | | (2,710,401,126) | (5,565,209,751) | |
| 150 | Other current assets | | 11,925,405,942 | 6,627,550,500 | |
| 151 152 | Short-term prepaid expenses Value Added Tax ("VAT") to be | 12(a) | 6,539,033,309 | 1,601,203,446 | |
| .02 | reclaimed | 15(a) | 5,386,372,633 | 5,026,347,054 | |

The notes on pages 11 to 48 are an integral part of these financial statements.

BALANCE SHEET (continued)

| | | | As at 31 D | ecember |
|------|-------------------------------------|-------|-------------------|-------------------|
| | | | 2023 | 2022 |
| Code | ASSETS (continued) | Note | VND | VND |
| 200 | LONG-TERM ASSETS | | 1,185,480,288,796 | 1,173,390,666,003 |
| 210 | Long-term receivables | | 2,257,399,878 | 50,244,740 |
| 216 | Other long-term receivables | | 2,257,399,878 | 50,244,740 |
| 220 | Fixed assets | | 935,553,291,815 | 488,685,348,304 |
| 221 | Tangible fixed assets | 10(a) | 861,403,061,439 | 415,706,968,202 |
| 222 | Historical cost | , , | 1,450,906,363,731 | 937,101,735,948 |
| 223 | Accumulated depreciation | | (589,503,302,292) | (521,394,767,746) |
| 227 | Intangible fixed assets | 10(b) | 74,150,230,376 | 72,978,380,102 |
| 228 | Historical cost | | 101,608,535,219 | 99,071,887,219 |
| 229 | Accumulated amortisation | | (27,458,304,843) | (26,093,507,117) |
| 240 | Long-term assets in progress | | 47,350,656,599 | 580,743,385,664 |
| 242 | Construction in progress | 11 | 47,350,656,599 | 580,743,385,664 |
| 250 | Long-term investments | | 71,283,556,350 | 71,289,573,850 |
| 252 | Investments in associates | 4(b) | 70,948,582,700 | 70,948,582,700 |
| 253 | Investments in other entities | 4(b) | 617,550,000 | 617,550,000 |
| 254 | Provision for long-term investments | 4(b) | (282,576,350) | (276,558,850) |
| 260 | Other long-term asset | | 129,035,384,154 | 32,622,113,445 |
| 261 | Long-term prepaid expenses | 12(b) | 129,035,384,154 | 32,622,113,445 |
| 270 | TOTAL ASSETS | | 2,392,615,157,119 | 2,276,943,567,575 |

BALANCE SHEET (continued)

| | * | | As at 31 D | December |
|------|---|--------|--------------------|-------------------|
| Code | RESOURCES | Note | 2023 VND | 2022 VND |
| 300 | LIABILITIES | | 308,036,213,534 | 382,496,674,756 |
| 310 | Short-term liabilities | | 308,036,213,534 | 382,496,674,756 |
| 311 | Short-term trade accounts payable | 13 | 70,504,681,886 | 85,922,688,253 |
| 312 | Short-term advances from customers | 14 | 5,869,730,558 | 33,524,401,549 |
| 313 | Tax and other payables to the State | 15(b) | 21,867,864,194 | 27,751,523,623 |
| 314 | Payables to employees | 16 | 57,058,335,353 | 73,138,693,787 |
| 315 | Short-term accrued expenses | 17 | 47,290,412,702 | 43,570,691,199 |
| 319 | Other short-term payables | 18 | 20,920,170,356 | 5,215,999,675 |
| 320 | Short-term borrowings | 19 | 49,421,829,063 | 94,980,000,000 |
| 322 | Bonus and welfare fund | 20 | 35,103,189,422 | 18,392,676,670 |
| 400 | OWNERS' EQUITY | | 2,084,578,943,585 | 1,894,446,892,819 |
| 410 | Capital and reserves | | 2,084,578,943,585 | 1,894,446,892,819 |
| 411 | Owners' capital | 21, 22 | 700,384,490,000 | 667,053,700,000 |
| 411a | - Ordinary shares with voting rights | | 700,384,490,000 | 667,053,700,000 |
| 412 | Share premium | 22 | 507,368,247,904 | 507,368,247,904 |
| 414 | Owners' other capital | 22 | 2,420,789,142 | 2,420,789,142 |
| 415 | Treasury shares | 22 | (358,600,000) | (358,600,000) |
| 418 | Investment and development fund | 22 | 434,668,679,280 | 453,317,592,589 |
| 421 | Undistributed earnings | 22 | 440,095,337,259 | 264,645,163,184 |
| 421a | Undistributed post-tax profits of | | | |
| | previous years | | 121,890,418,408 | 1,623,268,980 |
| 421b | Post-tax profits of current year | | 318, 204, 918, 851 | 263,021,894,204 |
| 440 | TOTAL RESOURCES | | 2,392,615,157,119 | 2,276,943,567,575 |

Duong Hoang Vu

Preparer and Chief Accountant

CÔNG TY
CP DƯỢC PHẨM
MEXPHARM

Nguyen An Duy
Deputy General Director
Authorised by Legal
Representative
26 March 2024

INCOME STATEMENT

| | | | Year ended 3 | 1 December | |
|------|---------------------------------------|------|---------------------|-------------------|--|
| Code | | Note | 2023 VND | 2022 VND | |
| 01 | Revenue from sales of goods | | 2,113,869,795,523 | 1,676,311,518,466 | |
| 02 | Less deductions | | (119,832,885,146) | (32,605,003,820) | |
| 10 | Net revenue from sales of goods | 26 | 1,994,036,910,377 | 1,643,706,514,646 | |
| 11 | Cost of goods sold | 27 | (1,183,501,179,178) | (946,351,264,430) | |
| 20 | Gross profit from sales of goods | | 810,535,731,199 | 697,355,250,216 | |
| 21 | Financial income | 28 | 24,848,784,739 | 23,541,285,762 | |
| 22 | Financial expenses | 29 | (31,489,183,352) | | |
| 23 | - Including: Interest expense | 29 | (6,036,185,387) | | |
| 25 | Selling expenses | 30 | (309,885,867,749) | | |
| 26 | General and administration expenses | 31 | (119,602,910,146) | | |
| 30 | Net operating profit | | 374,406,554,691 | 290,633,028,580 | |
| 31 | Other income | | 3,301,632,737 | 974,993,298 | |
| 32 | Other expenses | | (435,253,327) | (203,879,438) | |
| 40 | Net other income | | 2,866,379,410 | 771,113,860 | |
| 50 | Accounting profit before tax | | 377,272,934,101 | 291,404,142,440 | |
| 51 | Business income tax ("BIT") - current | 32 | (77,716,928,559) | (67,863,824,838) | |
| 52 | BIT - deferred | 32 | | | |
| 60 | Profit after tax | | 299,556,005,542 | 223,540,317,602 | |
| 70 | Basic earnings per share | 24 | 3,637 | 2,626 | |
| 71 | Diluted earnings per share | 24 | 3,637 | 2,626 | |
| , , | Diluted earnings per silate | 27 | === | 2,020 p | |

Duong Hoang Vu

Preparer and Chief Accountant

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Nguyen An Duy Deputy General Director Authorised by Legal Representative 26 March 2024

CASH FLOW STATEMENT (Indirect method)

| | | | Year ended 31 | December |
|------|---|------|----------------------|-------------------|
| Code | | Note | 2023 VND | 2022 VND |
| Code | | Note | VIIID | VIID |
| | CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| 01 | Accounting profit before tax | | 377,272,934,101 | 291,404,142,440 |
| | Adjustments for: | | | |
| 02 | Depreciation and amortisation | 33 | 82,642,281,566 | 60,385,696,030 |
| 03 | Provisions/(reversal of provision) | | (2,446,691,286) | 4,798,513,785 |
| 04 | Unrealised foreign exchange losses | 29 | 201,272,095 | 3,411,443,397 |
| 05 | Profits from investing activities | | (22,409,814,008) | (19,861,008,067) |
| 06 | Interest expense | 29 | 6,036,185,387 | 3,794,587,782 |
| 08 | Operating profit before changes in working capit | al | 441,296,167,855 | 343,933,375,367 |
| 09 | (Increase)/decrease in receivables | | (30,533,873,212) | 20,135,831,138 |
| 10 | (Increase)/decrease in inventories | | (260,749,238,157) | 52,398,387,880 |
| 11 | Increase in payables | | 25,481,426,154 | 39,579,670,960 |
| 12 | (Increase)/decrease in prepaid expenses | | (101,351,100,572) | 7,017,731,901 |
| 13 | Decrease in trading securities | | - | 1,532,736,844 |
| 14 | Interest paid | | (6,699,943,903) | (4,475,116,208) |
| 15 | BIT paid | 15 | (83,992,016,063) | (59,623,516,944) |
| 17 | Other payments on operating activities | | (22,986,261,726) | (21,895,699,490) |
| 20 | Net cash (outflows)/inflows from operating activity | ties | (39,534,839,624) | 378,603,401,448 |
| | CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| 21 | Purchases of fixed assets | | (63,529,641,231) | (99,353,189,519) |
| 22 | Proceeds from disposals of fixed assets | | 2,533,181,817 | 582,727,273 |
| 23 | Term deposits placed at banks | | (383,000,000,000) | (451,171,580,000) |
| 24 | Collection of loans and term deposits at banks | | 501,300,000,000 | 353,171,580,000 |
| 25 | Investments in other entities | | - | (20,327,136,000) |
| 27 | Dividends and interest received | | 21,817,132,865 | 17,793,732,315 |
| 30 | Net cash inflows/(outflows) from investing activit | ties | 79,120,673,451 | (199,303,865,931) |
| | CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| 33 | Proceeds from borrowings | | 229,739,387,189 | 59,802,742,133 |
| 34 | Repayments of borrowings | | (275, 297, 558, 126) | (231,513,531,376) |
| 36 | Dividends paid to owners | 23 | (66,671,570,000) | (100,007,355,000) |
| 40 | Net cash outflows from financing activities | | (112,229,740,937) | (271,718,144,243) |
| 50 | Net decrease in cash and cash equivalents | | | |
| | of the year | | (72,643,907,110) | (92,418,608,726) |
| 60 | Cash and cash equivalents at beginning of year | 3 | 178,845,070,328 | 271,272,865,376 |
| 61 | Effect of foreign exchange differences | | (593,977) | (9,186,322) |
| 70 | Cash and cash equivalents at end of year | 3 | 106,200,569,241 | 178,845,070,328 |

Additional information relating to the cash flow statement is presented in Note 35.

Duong Hoang Vu

Preparer and Chief Accountant

Nguyen An Duy

IMEXPHARM

Nguyen An Duy
Deputy General Director
Authorised by Legal
Representative
26 March 2024

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The notes on pages 11 to 48 are an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

1 GENERAL INFORMATION

Imexpharm Corporation ("the Company"), formerly known as Dong Thap Pharmaceutical Union, was incorporated under Decision No. 284/TCCQ dated 28 September 1983 issued by the Health Department of Dong Thap Province, then transformed from a state-owned company into a joint stock company in accordance with initial Enterprise registration certificate No. 1400384433 dated 1 August 2001 and the latest (31th) amendment dated 7 November 2023 issued by the Department of Planning and Investment of Dong Thap Province.

The Company's shares were listed on Ho Chi Minh Stock Exchange ("HOSE") on 15 November 2006 with the ticker symbol IMP under Decision No. 76/UBCK-GPNY of HOSE.

The principal activities of the Company are manufacturing pharmaceutical products, processing pharmaceutical materials, trading, importing and exporting pharmaceutical products, medical equipment and supplies, chemicals, materials for medicine manufacturing and packaging, chemicals used for sterilisation or disinfection in humans (except for those listed under Point A, Part II, Appendix No. 04 accompanying Decision No. 10/2007/QD-BTM dated 21 May 2007 issued by the Ministry of Trade, currently known as the Ministry of Industry and Trade).

The normal business cycle of the Company is 12 months.

As at 31 December 2023, the Company had 25 branches and 3 associates as presented in Note 4b - Investments. Details of the Company's associates are presented below:

| Company name | Principal activities | Address of registered office | Percentage of ownership and voting rights | |
|--|--|------------------------------|---|------------|
| | | - - - | 31.12.2023 | 31.12.2022 |
| Agimexpharm Pharmaceutical Joint Stock Company | Manufacturing and trading pharmaceutical products | An Giang Province | 31.56% | 32.99% |
| Dong Thap Muoi Research Conservation and Development Pharmaceutical Joint Stock Company | Researching, conserving, and developing pharmaceutical materials | Long An Province | 23.56% | 23.56% |
| Gia Dai Pharmaceutical Company Limited | Manufacturing and trading pharmaceutical products | Ho Chi Minh City | 26.00% | 26.00% |

As at 31 December 2023, the Company had 1,415 employees (as at 31 December 2022: 1,260 employees).

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2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of financial statements. The financial statements have been prepared under the historical cost convention.

The accompanying financial statements are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam. The accounting principles and practices utilised in Vietnam may differ from those generally accepted in countries and jurisdictions other than Vietnam.

The financial statements in the Vietnamese language are the official statutory financial statements of the Company. The financial statements in English language have been translated from the Vietnamese version.

2.2 Fiscal year

The Company's fiscal year is from 1 January to 31 December.

2.3 Currency

The financial statements are measured and presented in Vietnamese Dong ("VND"), which is the Company's accounting currency.

2.4 Exchange rates

Transactions arising in foreign currencies are translated at exchange rates prevailing at the transaction dates. Foreign exchange differences arising from these transactions are recognised in the income statement.

Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are respectively translated at the buying and selling exchange rates at the balance sheet date of the commercial bank with which the Company regularly transacts. Foreign currencies deposited in bank at the balance sheet date are translated at the buying exchange rate of the commercial bank where the Company opens its foreign currency accounts. Foreign exchange differences arising from these translations are recognised in the income statement.

2.5 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at banks and other short-term investments with an original maturity of three months or less.

2.6 Receivables

Receivables represent trade receivables from customers arising from sales of goods or non-trade receivables from others and are stated at cost. Provision for doubtful debts is made for each outstanding amount based on overdue days in payment according to the initial payment commitment (exclusive of the payment rescheduling between parties) or based on the estimated loss that may arise. Bad debts are written off when identified as uncollectible.

Receivables are classified into short-term and long-term receivables on the balance sheet based on the remaining period from the balance sheet date to the maturity date.

2.7 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined by the weighted average method and includes all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. In the case of manufactured products, cost includes all direct expenditure and production overheads based on normal levels of operating activity. Net realisable value is the estimated selling price in the normal course of business, less the estimated costs of completion and selling expenses.

The Company applies the perpetual system for inventories.

Provision is made, where necessary, for expired, closed-to-date, obsolete, slow-moving and defective inventory items. The difference between the provision of this year and the provision of the previous year is recognised as an increase or decrease of cost of goods sold in the year.

2.8 Investments

(a) Investments held to maturity

Investments held to maturity are investments which the Company has a positive intention and ability to hold until maturity.

Investments held to maturity include term deposits and other investments held-to-maturity. Those investments are initially accounted for at cost. Subsequently, the Board of Management reviews all outstanding investments to determine the amount of provision to recognise at the year end.

Provision for diminution in value of investments held to maturity is made when there is evidence that the investment is uncollectible in whole or in part. Changes in the provision balance during the fiscal year are recorded as an increase or decrease in financial expenses. A reversal, if any, is made only to the extent the investment is restored to its original cost.

Investments held to maturity are classified into short-term and long-term investments held to maturity on the balance sheet based on the remaining period from the balance sheet date to the maturity date.

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2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.8 Investments (continued)

(b) Investments in associates

Associates are investments that the Company has significant influence but not control and the Company would generally have from 20% to less than 50% of the voting rights of the investee. Investments in associates are initially recorded at cost of acquisition including purchase cost plus other expenditure directly attributable to the investments. Subsequently, the Board of Management reviews all outstanding investments to determine the amount of provision to recognise at the year end.

(c) Investments in other entities

Investments in other entities are investments in equity instruments of other entities without controlling rights or co-controlling rights, or without significant influence over the investee. These investments are accounted for initially at cost. Subsequently, the Board of Management reviews all outstanding investments to determine the amount of provision to recognise at the year end.

(d) Provision for investments in associates and other entities

Provision for investments in associates and other entities is made when there is a diminution in value of the investments at the year end.

Provision for investments in associates is calculated based on the loss of investees.

Provision for investments in other entities is calculated based on market value if market value can be determined reliably. If market value cannot be determined reliably, the provision is calculated similarly to provision for investments in associates.

Changes in the provision balance during the fiscal year are recorded as an increase or decrease in financial expenses. A reversal, if any, is made only to the extent the investment is restored to its original cost.

2.9 Fixed assets

Tangible and intangible fixed assets

Fixed assets are stated at historical cost less accumulated depreciation or amortisation. Historical cost includes any expenditure that is directly attributable to the acquisition of the fixed assets bringing them to suitable conditions for their intended use. Expenditure which is incurred subsequently and has resulted in an increase in the future economic benefits expected to be obtained from the use of fixed assets, can be capitalised as an additional historical cost. Otherwise, such expenditure is charged to the income statement when incurred in the year.

Depreciation and amortisation

Fixed assets are depreciated and amortised using the straight-line basis so as to write off the depreciable amount of the fixed assets over their estimated useful lives. Depreciable amount equals to the historical cost of fixed assets recorded in the financial statements minus (-) the estimated disposal value of such assets. The estimated useful lives of each asset class are as follows:

| Plant, buildings, and structures | 5 – 40 years |
|----------------------------------|--------------|
| Machinery and equipment | 3 – 15 years |
| Motor vehicles | 5 – 10 years |
| Office equipment | 3 - 8 years |
| Computer software | 3 - 5 years |
| Copyright, patent | 3 years |
| Other intangible fixed assets | 3 years |
| | |

Land use rights comprise of land use rights granted by the State for which land use fees are collected and prepaid land use rights obtained under land rental contracts which are effective before the effective date of Land Law 2003 (i.e. 1 July 2004) and which land use right certificates are granted.

Definite land use rights are stated at costs less accumulated amortisation. Costs of land use rights consists of its purchased prices and any directly attributable costs in obtaining the land use rights. Land use rights are amortised using the straight-line basis over the terms of the land use right certificates.

Indefinite land use rights are stated at costs and not amortised.

Disposals

Gains or losses on disposals are determined by comparing net disposal proceeds with the carrying amount of the fixed assets and are recognised as income or expense in the income statement.

Construction in progress

Construction in progress represents the cost of assets in the course of installation or construction for production, rental or administrative purposes, or for purposes not yet determined, which are recorded at cost and are comprised of such necessary costs to construct, repair and maintain, upgrade, renew or equip the projects with technologies as construction costs; costs of tools and equipment; project management expenditure; construction consulting expenditure; and capitalised borrowing costs for qualifying assets in accordance with the Company's accounting policies. Depreciation of these assets, on the same basis as other fixed assets, commences when they are ready for their intended use.



2.10 Operating leases

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the income statement on a straight-line basis over the term of the lease.

2.11 Prepaid expenses

Prepaid expenses include short-term and long-term prepayments on the balance sheet. Short-term prepaid expenses represent prepayments for services; and tools that do not meet the recognition criteria for fixed assets;... for a period not exceeding 12 months or a business cycle from the date of prepayment. Long-term prepaid expenses represent prepayments for services; and tools, which do not meet the recognition criteria for fixed assets;... for a period exceeding 12 months or more than one business cycle from the date of prepayment. Prepaid expenses are recorded at historical cost and allocated on a straight-line basis over their estimated useful lives.

Prepayments for land rental contracts which are effective after the effective date of the Land Law 2003 (ie. 1 July 2004) or which land use right certificates are not granted are recorded as prepaid expenses and allocated using the straight-line method over the terms of such land use right certificates.

2.12 Payables

Classifications of payables are based on their nature as follows:

- Trade accounts payable are trade payables arising from purchases of goods and services; and
- Other payables are non-trade payables and payables not relating to purchases of goods and services.

Payables are classified into short-term and long-term payables on the balance sheet based on the remaining period from the balance sheet date to the maturity date.

2.13 Borrowings

Borrowings include borrowings from banks.

Borrowings are classified into short-term and long-term borrowings on the balance sheet based on the remaining period from the balance sheet date to the maturity date.

Other borrowing costs are recognised in the income statement when incurred.

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2.14 Accrued expenses

Accrued expenses include liabilities for goods and services received in the year but not yet paid for, due to pending invoices or insufficient records and documents. Accrued expenses are recorded as expenses in the reporting year.

2.15 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provision is not recognised for future operating losses.

Provisions are measured at the level of the expenditures expected to be required to settle the obligation. If the time value of money is material, provision will be measured at the present value using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as financial expenses. Changes in the provision balance during the fiscal year are recorded as an increase or decrease in operating expenses.

2.16 Provision for severance allowances

In accordance with Vietnamese labour laws, employees of the Company who have worked regularly for full 12 months or longer are entitled to a severance allowance. The working period used for the calculation of severance allowance is the period during which the employee actually works for the Company less the period during which the employee participates in the unemployment insurance scheme in accordance with the labour regulations and the working period for which the employee has received severance allowance from the Company.

The severance allowance is accrued at the end of the reporting year on the basis that each employee is entitled to half of an average monthly salary for each working year. The average monthly salary used for calculating the severance allowance is the employee contract's average salary for the six-month period prior to the balance sheet date. As at 31 December 2023, the estimated provision for severance allowances to be accrued is VND17,151,106,532.

However, the Company follows the guidance of Circular No. 180/2012/TT-BTC dated 24 October 2012 issued by the Ministry of Finance, not to recognise provision for severance allowances. The Company records and pays severance allowances when employees leave the Company.

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2.17 Capital and reserves

Owners' capital is recorded according to the actual amounts contributed at par value of the shares.

Share premium is the difference between the par value and the issue price of shares and the difference between the repurchase price and re-issuing price of treasury shares.

Owners' other capital represents other capital held by the owners at the reporting date.

Treasury shares

Treasury shares bought before the effective date of the Securities Law (ie. 1 January 2021) are shares issued by the Company and bought back by itself, but these are not cancelled and may be re-issued subsequently in accordance with the Law on Securities.

Treasury shares bought after 1 January 2021 will be cancelled and adjusted to reduce equity.

Undistributed earnings record the Company's results (profit or loss) after BIT at the reporting date.

2.18 Appropriation of profit

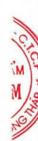
The Company's dividends are recognised as a liability in the Company's financial statements in the year in which the dividends are approved by the Company's General Meeting of shareholders.

Net profit after BIT could be distributed to shareholders after approval at a General Meeting of shareholders, and after appropriation to other funds in accordance with the Company's charter and Vietnamese regulations.

The Company's funds are as below:

(a) Investment and development fund

The investment and development fund is appropriated from profit after BIT of the Company and approved by shareholders in the General Meeting of Shareholders. This fund is appropriated for investing deeply in manufacturing and business expansion to develop the Company, to compensate for operational expenditures and damages (if any), which is proposed by the General Director and approved by the Board of Directors. Because of different interpretation of law and regulations on tax, the final taxation may be changed upon the decision of tax authorities; in case of a gap in taxation, the Company may use the investment and development fund to compensate for the taxation expense. This compensation is recorded in the undistributed earnings after it has been reflected in the income statement. The fund can be also used for issue of bonus shares to the shareholders, increase of the charter capital (if any) in compliance with the applicable law and the Company's Charter.



2.18 Appropriation of profit (continued)

(b) Bonus and welfare fund

Bonus and welfare fund is appropriated from the Company's profit after BIT and subject to shareholders' approval at the Company's General Meeting. This fund is presented as a liability on the balance sheet. The fund is set aside for the purpose of rewarding, encouragement, and improvement of the employees' welfare.

2.19 Revenue recognition

(a) Revenue from sales of goods

Revenue from sales of goods is recognised in the income statement when all five (5) of the following conditions are satisfied:

 The Company has transferred to the buyer the significant risks and rewards of ownership of the goods;

 The Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;

· The amount of revenue can be measured reliably;

 It is probable that the economic benefits associated with the transaction will flow to the Company; and

 The costs incurred or to be incurred in respect of the transaction can be measured reliably.

No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods.

Revenue is recognised in accordance with the "substance over form" principle and allocated to each sale obligation. If the Company gives promotional goods to customers associated with their purchases, the Company allocates the total considerations received between goods sold and promotional goods. Cost of promotional goods is recognised as cost of goods sold in the income statement.

(b) Interest income

Interest income is recognised on the basis of the actual time and interest rates for each period when both conditions below are simultaneously satisfied:

- (a) It is probable that economic benefits will be generated;
- (b) Income can be measured reliably.

(c) Dividend income

Income from dividends is recognised when the Company has established receiving rights from investees.

2.20 Sales deductions

Sales deductions include trade discounts, sales returns and allowances. Sales deductions incurred in the same year of the related revenue from sales of products, goods and services are recorded as deduction from the revenue of that year.

2.20 Sales deductions (continued)

Sales deductions for sales of products and goods which are sold in the year but are incurred after the balance sheet date but before the issuance of the financial statements are recorded as deduction from the revenue of the year.

2.21 Cost of goods sold

Cost of goods sold are cost of finished goods, merchandise and materials sold during the year and recorded on the basis of matching with revenue and on a prudent basis.

2.22 Financial expenses

Financial expenses are expenses incurred in the year for financial activities including mainly interest expenses; losses from foreign exchange differences; and payment discounts.

2.23 Selling expenses

Selling expenses represent expenses that are incurred in the process of selling products and goods.

2.24 General and administration expenses

General and administration expenses represent expenses that are incurred for administrative purposes.

2.25 Current and deferred income tax

Income tax includes all income tax which is based on taxable profits. Income tax expense comprises current income tax expense and deferred income tax expense.

Current income tax is the amount of income tax payable or recoverable in respect of the current year taxable profits at the current year tax rates. Current and deferred income tax are recognised as an income or an expense and included in the profit or loss of the year, except to the extent that the income tax arises from a transaction or event which is recognised, in the same or a different year, directly in equity.

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2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.25 Current and deferred income tax (continued)

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of occurrence affects neither the accounting nor the taxable profit or loss. Deferred income tax is determined at the tax rates that are expected to apply to the financial year when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

2.26 Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the Company, key management personnel, including Board of Directors and Board of Management of the Company and closed members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering its relationships with each related party, the Company considers the substance of the relationships, not merely the legal form.

2.27 Segment reporting

A segment is a component which can be separated by the Company engaged in sales of goods or rendering of services ("business segment"), or sales of goods or rendering of services within a particular economic environment ("geographical segment"). Each segment is subject to risks and returns that are different from those of other segments. A reportable segment is the Company's business segment or the Company's geographical segment.

2.28 Critical accounting estimates

The preparation of financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of financial statements requires the Board of Management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the financial year.

The areas involving significant estimates and assumptions are estimated useful lives of fixed assets (Note 10).

Such estimates and assumptions are continually evaluated. They are based on historical experiences and other factors, including expectations of future events that may have a financial impact on the Company and that are assessed by the Board of Management to be reasonable under the circumstances.

3 CASH AND CASH EQUIVALENTS

| | 2023 VND | 2022 VND |
|--|----------------------------------|---|
| Cash on hand Cash at bank Cash equivalents | 1,689,713,457 104,510,855,784 | 1,662,029,246 87,183,041,082 90,000,000,000 |
| | 106,200,569,241 | 178,845,070,328 |

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4 INVESTMENTS

(a) Investments held to maturity

| | 2023 | | 2022 | |
|------------------------|----------------|-------------------|-----------------|-------------------|
| | Cost VND | Book value VND | Cost VND | Book value VND |
| Term deposits at banks | 93,000,000,000 | 93,000,000,000 | 211,300,000,000 | 211,300,000,000 |

As at 31 December 2023, the term deposits at banks had maturities from four months to twelve months and interest rates from 5.3% per annum to 8% per annum (as at 31 December 2022: from 4.6% per annum to 8% per annum).

(b) Long-term investments

| | | 2023 | | 2022 | | | |
|-----|--|----------------|-------------------|------------------|----------------|-------------------|------------------|
| | | Cost VND | Fair value VND | Provision VND | Cost VND | Fair value VND | Provision VND |
| (i) | Investments in associates | | | | | | |
| | Agimexpharm Pharmaceutical Joint Stock Company Dong Thap Muoi Research Conservation and | 66,958,582,700 | 163,149,243,700 | | 66,958,582,700 | 124,165,769,364 | |
| | Development Pharmaceutical Joint Stock Company | 3,808,000,000 | (*) | - | 3,808,000,000 | (*) | - |
| | Gia Dai Pharmaceutical Company Limited | 182,000,000 | (*) | (182,000,000) | 182,000,000 | . (*) | (182,000,000) |
| | | 70,948,582,700 | 163,149,243,700 | (182,000,000) | 70,948,582,700 | 124,165,769,364 | (182,000,000) |

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- 4 INVESTMENTS (continued)
- (b) Long-term investments (continued)
- (i) Investment in associates (continued)

Operational status of associates

Gia Dai Pharmaceutical Company Limited stopped its operations in 2015. Other associates are operating in their normal course of business.

(*) Fair value

The Company had not determined the fair value of these investments because they do not have listed price. The fair value of such investments may be different from their carrying value.

(ii) Investment in other entities

| 2023 | | | | 2022 | |
|-------------|----------------------------|--|--|---|---|
| Cost VND | Fair value VND | Provision VND | Cost VND | Fair value VND | Provision VND |
| 503,000,000 | 702,000,000 | | 503,000,000 | 675,000,000 | |
| 114,550,000 | 13,973,650 | (100,576,350) | 114,550,000 | 19,991,150 | (94,558,850) |
| 617,550,000 | 715,973,650 | (100,576,350) | 617,550,000 | 694,991,150 | (94,558,850) |
| | 503,000,000 114,550,000 | Cost VND Fair value VND 503,000,000 702,000,000 114,550,000 13,973,650 | Cost VND Fair value VND Provision VND 503,000,000 702,000,000 - 114,550,000 13,973,650 (100,576,350) | Cost VND Fair value VND Provision VND Cost VND 503,000,000 702,000,000 - 503,000,000 114,550,000 13,973,650 (100,576,350) 114,550,000 | Cost VND Fair value VND Provision VND Cost VND Fair value VND 503,000,000 702,000,000 - 503,000,000 675,000,000 114,550,000 13,973,650 (100,576,350) 114,550,000 19,991,150 |

Equity investments in other entities represent the investments that the Company holds less than 20% voting rights in those entities.



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5 SHORT-TERM TRADE ACCOUNTS RECEIVABLE

| 2023 | 2022 |
|-----------------|-----------------------------------|
| VND | VND |
| 242,734,715,797 | 227,201,474,805 |
| 14,079,404,830 | 3,976,516,390 |
| 256,814,120,627 | 231,177,991,195 |
| | 242,734,715,797 14,079,404,830 |

(*) Details of customers accounting for 10% or more of total short-term trade accounts receivable balance are as follows:

| | 2023 VND | 2022 VND |
|---------------------------------------|----------------|----------------|
| Orgalife Nutritional Science Co, Ltd. | 21,630,854,427 | 26,554,947,750 |
| Newzilan Trading JSC | 14,964,997,130 | 22,946,259,500 |
| | | |

As at 31 December 2023 and 31 December 2022, the balances of short-term trade accounts receivable which were past due, amounted to VND5,470,610,918 and VND4,685,882,953, respectively, and are presented in Note 8.

6 SHORT-TERM PREPAYMENTS TO SUPPLIERS

| | 2023 VND | 2022 VND |
|-------------------|----------------|----------------|
| Third parties (*) | 34,821,538,440 | 26,995,557,085 |

(*) Details of suppliers accounting for 10% or more of total balance of short-term prepayments to suppliers are as follows:

| | 2023 VND | 2022 VND |
|--------------------------------------|---------------|---------------|
| Armephaco Joint Stock Company | 6,411,490,313 | |
| Teampack Packaging Solutions | | |
| Company Limited | 5,830,806,080 | 5,830,806,080 |
| New Diamond Machinery Co., Ltd. | 5,140,412,025 | 4,387,548,000 |
| Orioled Hub Limited | 3,127,800,000 | 3,127,800,000 |
| Zhuhai United Laboratories Co., Ltd. | - | 3,617,600,000 |
| | | |



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7 OTHER SHORT-TERM RECEIVABLES

| | 2023 | | 202 | 22 |
|----------------------------|-------------------|------------------|-------------------|------------------|
| | Book value VND | Provision VND | Book value VND | Provision VND |
| Advances to employees | 3,617,360,124 | _ | 16,173,209,133 | (10,570,214,947) |
| Interest income from banks | 1,672,515,068 | - | 4,511,443,835 | - |
| Others | 2,393,874,171 | | 5,875,354,132 | (817,007,432) |
| | 7,683,749,363 | - | 26,560,007,100 | (11,387,222,379) |
| | | | | |

As at 31 December 2023, there were no other short-term receivables which were not past due but doubtful (as at 31 December 2022: VND11,387,222,379, as presented in Note 8).

8 DOUBTFUL DEBTS

| | 2023 | | | | 2022 | | |
|--|--|---|--|--|---|--|--|
| | Cost | Recoverable amount VND | Provision VND | Cost VND | Recoverable amount VND | Provision VND | |
| i) Receivables that were past due | 5,470,610,918 | 2,714,571,897 | (2,756,039,021) | 4,685,882,953 | 2,278,353,747 | (2,407,529,206) | |
| From 6 months to 1 year From 1 year to 2 years From 2 years to 3 years Over 3 years | 3,344,341,709 519,237,570 379,713,055 1,227,318,584 | 2,341,039,196 259,618,785 113,913,916 | (1,003,302,513) (259,618,785) (265,799,139) (1,227,318,584) | 2,367,441,666 800,645,631 736,072,553 781,723,103 | 1,657,209,166 400,322,815 220,821,766 | (710,232,500) (400,322,816) (515,250,787) (781,723,103) | |
| ii) Receivables that were not past due but doubtful | 5,470,610,918 | 2,714,571,897 | (2,756,039,021) | 11,387,222,379 | 2,278,353,747 | (11,387,222,379) (13,794,751,585) | |

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9 INVENTORIES

| | 20: | 23 | 203 | 22 |
|--------------------|-----------------|------------------|-----------------|------------------|
| | Cost VND | Provision VND | Cost | Provision VND |
| Raw materials | 450,655,025,822 | (2,612,268,860) | 242,634,167,368 | (5,157,039,510) |
| Finished goods | 226,513,411,252 | (98, 132, 266) | 154,222,251,712 | (408, 170, 241) |
| Work in progress | 13,171,988,053 | | 27,003,824,733 | |
| Goods in transit | 6,463,064,776 | | 12,248,806,395 | - |
| Tools and supplies | 3,732,576,624 | - | 3,054,443,987 | - |
| Merchandise | 1,619,858,330 | - | 2,243,192,505 | |
| | 702,155,924,857 | (2,710,401,126) | 441,406,686,700 | (5,565,209,751) |
| | | | | |

Movements in the provision for decline in value of inventories during the year were as follows:

| | 2023 VND | 2022 VND |
|---|-----------------|--------------------------------|
| Beginning of year Increase (Note 27) | 5,565,209,751 | 1,730,157,165 3,835,052,586 |
| Reversal (Note 27) | (2,854,808,625) | - |
| End of year | 2,710,401,126 | 5,565,209,751 |
| | | |

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10 FIXED ASSETS

(a) Tangible fixed assets

| Plant, buildings and structure VND | Machinery and equipment VND | Motor vehicles VND | Office equipment VND | Total VND |
|--|--|---|---|--|
| | | | | |
| 299,060,533,148 | 486,649,475,435 | 104,480,817,859 | | 937,101,735,948 |
| 270,313,500 | 17,935,384,080 | 355,500,000 | 512,372,825 | 19,073,570,405 |
| 85.265.844.038 | 409.952.266.559 | 10,019,183,038 | 2,662,713,037 | 507,900,006,672 |
| - | (5,374,742,520) | (7,794,206,774) | - | (13,168,949,294) |
| 384,596,690,686 | 909,162,383,554 | 107,061,294,123 | 50,085,995,368 | 1,450,906,363,731 |
| | | | | |
| 134,934,899,702 | 275,368,656,418 | 75,915,705,583 | 35,175,506,043 | 521,394,767,746 |
| 11,955,320,084 | 56,696,368,509 | 7,483,363,066 | 5,142,432,181 | 81,277,483,840 |
| - | (5,374,742,520) | (7,794,206,774) | | (13,168,949,294) |
| 146,890,219,786 | 326,690,282,407 | 75,604,861,875 | 40,317,938,224 | 589,503,302,292 |
| | | | | |
| 164.125.633.446 | 211.280.819.017 | 28.565,112,276 | 11,735,403,463 | 415,706,968,202 |
| ======================================= | | | | |
| 237,706,470,900 | 582,472,101,147 | 31,456,432,248 | 9,768,057,144 | 861,403,061,439 |
| | and structure VND 299,060,533,148 270,313,500 85,265,844,038 384,596,690,686 134,934,899,702 11,955,320,084 146,890,219,786 | and structure VND equipment VND 299,060,533,148 270,313,500 486,649,475,435 17,935,384,080 85,265,844,038 (5,374,742,520) 409,952,266,559 (5,374,742,520) 384,596,690,686 909,162,383,554 134,934,899,702 11,955,320,084 (5,374,742,520) 275,368,656,418 56,696,368,509 (5,374,742,520) 146,890,219,786 326,690,282,407 164,125,633,446 211,280,819,017 | and structure VND equipment VND vehicles VND 299,060,533,148 270,313,500 486,649,475,435 17,935,384,080 104,480,817,859 355,500,000 85,265,844,038 - (5,374,742,520) 409,952,266,559 (5,374,742,520) 10,019,183,038 (7,794,206,774) 384,596,690,686 909,162,383,554 107,061,294,123 134,934,899,702 11,955,320,084 - (5,374,742,520) 275,368,656,418 56,696,368,509 (5,374,742,520) 75,915,705,583 7,483,363,066 (7,794,206,774) 146,890,219,786 326,690,282,407 75,604,861,875 164,125,633,446 211,280,819,017 28,565,112,276 | and structure VND equipment VND vehicles VND equipment VND 299,060,533,148 270,313,500 486,649,475,435 17,935,384,080 104,480,817,859 355,500,000 46,910,909,506 512,372,825 85,265,844,038 (5,374,742,520) 409,952,266,559 (7,794,206,774) 10,019,183,038 (7,794,206,774) 2,662,713,037 (7,794,206,774) 384,596,690,686 909,162,383,554 107,061,294,123 50,085,995,368 134,934,899,702 11,955,320,084 (5,374,742,520) 275,368,656,418 (7,794,206,774) 75,915,705,583 (7,794,206,774) 35,175,506,043 (7,794,206,774) 146,890,219,786 326,690,282,407 75,604,861,875 40,317,938,224 164,125,633,446 211,280,819,017 28,565,112,276 11,735,403,463 |

Historical cost of tangible fixed assets that were fully depreciated but still in use as at 31 December 2023 was VND287,653,178,212 (as at 31 December 2022: VND285,381,129,812).



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10 FIXED ASSETS (continue)

(b) Intangible fixed assets

| | Land use rights VND | Copyright VND | Computer software VND | Others VND | Total VND |
|--|---|------------------|---|---------------|---|
| Historical cost As at 1 January 2023 New purchases in the year Transfers from construction in progress (Note 11) | 80,217,869,328 | 744,712,823 | 16,019,325,068 330,638,000 2,206,010,000 | 2,089,980,000 | 99,071,887,219 330,638,000 2,206,010,000 |
| As at 31 December 2023 | 80,217,869,328 | 744,712,823 | 18,555,973,068 | 2,089,980,000 | 101,608,535,219 |
| Accumulated amortisation As at 1 January 2023 Charge for the year As at 31 December 2023 | 7,785,539,677 587,002,382 8,372,542,059 | 744,712,823 | 15,613,530,171 654,917,567 16,268,447,738 | 122,877,777 | 26,093,507,117 1,364,797,726 27,458,304,843 |
| Net book value As at 1 January 2023 As at 31 December 2023 | 72,432,329,651 | | 405,794,897 2,287,525,330 | 140,255,554 | 72,978,380,102 74,150,230,376 |

Historical cost of intangible fixed assets that were fully depreciated but still in use as at 31 December 2023 was VND18,028,981,691 (as at 31 December 2022: VND17,626,981,691).



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11 CONSTRUCTION IN PROGRESS

| | 2023 VND | 2022 VND |
|---|----------------|-----------------|
| Marketing authorizations | 17,550,535,105 | 34,637,291,206 |
| EU-GMP certification renewable projects | 11,222,594,737 | 8,507,890,000 |
| Project consulting cost | 8,577,166,667 | - |
| Purchases of machinery and equipment | | 457,207,230,806 |
| High-technology pharmaceutical factory | - | 72,596,672,209 |
| Others | 10,000,360,090 | 7,794,301,443 |
| | 47,350,656,599 | 580,743,385,664 |
| | | |

Movements in the construction in progress during the year are as follows:

| | 2023 VND | 2022 VND |
|---|-------------------|------------------|
| Beginning of year | 580,743,385,664 | 519,462,645,260 |
| Purchase | 105,010,721,884 | 92,670,801,504 |
| Transfers to tangible fixed assets (Note 10(a)) | (507,900,006,672) | (21,590,177,239) |
| Transfers to prepaid expenses (Note 12) | (128,297,434,277) | (9,501,758,661) |
| Transfers to intangible fixed assets (Note 10(b)) | (2,206,010,000) | (298,125,200) |
| End of year | 47,350,656,599 | 580,743,385,664 |
| | | |

12 PREPAID EXPENSES

(a) Short-term

| | 2023 VND | 2022 VND |
|----------------------------|---------------|---------------|
| Uniform | 3,965,761,656 | 413,856,738 |
| Tools, supplies | 730,433,808 | 280,017,222 |
| Professional service fee | 606,927,747 | 258,331,267 |
| Repair and maintenance fee | 590,787,334 | 512,167,219 |
| Others | 645,122,764 | 136,831,000 |
| | 6,539,033,309 | 1,601,203,446 |
| | | |

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- 12 PREPAID EXPENSES (continued)
- (b) Long-term

| | 2023 VND | 2022 VND |
|---|-----------------|----------------|
| Quality evaluation costs (*) | 47,406,319,270 | |
| Expenses to obtain marketing authorisation document | 30,297,129,120 | 6,143,220,688 |
| Office furniture | 13,507,437,973 | 4,486,670,280 |
| Tools and supplies | 11,786,709,116 | 4,030,530,174 |
| Land rental | 11,456,081,742 | 11,853,326,351 |
| Others | 14,581,706,933 | 6,108,365,952 |
| | 129,035,384,154 | 32,622,113,445 |
| | | |

(*) Included the costs incurred in order to obtain the EU-GMP certification for the production lines at high-technology antibiotic factories. The EU-GMP certification is valid for a period of 3 years. These expenses shall be allocated over this period accordingly.

Movements in prepaid expenses during the year are as follows:

| | 2023 VND | 2022 VND |
|---|------------------|------------------|
| Beginning of year | 34,223,316,891 | 41,241,048,792 |
| Increase | 31,873,767,115 | 7,203,269,750 |
| Transfers from construction in progress | | |
| (Note 11) | 128,297,434,277 | 9,501,758,661 |
| Allocation in the year | (58,820,100,820) | (23,722,760,312) |
| End of year | 135,574,417,463 | 34,223,316,891 |
| | | |

13 SHORT-TERM TRADE ACCOUNTS PAYABLE

| | 2023 | | 20 | 22 |
|---------------------------------|----------------|------------------------------|----------------|------------------------------|
| * | Value VND | Able-to-pay amount VND | Value VND | Able-to-pay amount VND |
| Third parties (*) | 70,504,681,886 | 70,504,681,886 | 82,322,551,576 | 82,322,551,576 |
| Related parties (Note 36(b)) | <u>.</u> | - | 3,600,136,677 | 3,600,136,677 |
| | 70,504,681,886 | 70,504,681,886 | 85,922,688,253 | 85,922,688,253 |
| | | | | |

(*) Details of suppliers accounting for 10% or more of the total short-term trade accounts payable balance are as follows:

| | 2023 VND | 2022 VND |
|---|----------------|--------------------------------|
| Centrient Pharmaceuticals India | 11,986,274,625 | 15,190,860,000 |
| KHS Synchemica Corp. Alcapharm B.V | - | 9,815,715,000 8,272,758,000 |
| 15-42-45-36-4 - CAM-2-003-56-76-7-7-7-7-7-7-7-7-7-7-7-7-7-7-7-7-7 | | |

As at 31 December 2023 and 31 December 2022, there was no balance of short-term trade accounts payable that was past due.

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14 SHORT-TERM ADVANCES FROM CUSTOMERS

| | 2023 VND | 2022 VND |
|-------------------|---------------|----------------|
| Third parties (*) | 5,869,730,558 | 33,524,401,549 |

(*) Details of customers accounting for 10% or more of the total short-term advances from customers balance are as follows:

| | 2023 VND | 2022 VND |
|--|---------------|---------------|
| TV Trade Promotion Pharmaceutical and | | |
| Investment Co., Ltd | 1,282,500,000 | 820,932,000 |
| Buryat Ombol LLC | 1,127,190,180 | - |
| Y Dong Pharmaceutical Product | | |
| Company Limited | 810,810,000 | - |
| Moc Tinh Pharmaceutical Joint Stock | | |
| Company | 680,585,791 | 6,959,146,765 |
| Orgalife Nutritional Science Co., Ltd. | - | 7,080,400,000 |
| Newzilan Trading Joint Stock Company | - | 4,000,000,000 |
| Nhan Sinh Co., Ltd. | - | 3,361,000,000 |
| | | |

15 TAX AND OTHER RECEIVABLES FROM/PAYABLES TO THE STATE

Movements in tax and other receivables from/payables to the State during the year were as follows:

| As at 31.12.2023 VND | Payment/net-off during the year VND | Receivables/ payables during the year VND | As at 1.1.2023 VND | |
|----------------------------|---|--|-----------------------|------------------------|
| F 000 070 000 | (222 522 224 222) | | | a) Tax receivable |
| 5,386,372,633 | (203,506,824,920) | 203,866,850,499 | 5,026,347,054 | VAT to be reclaimed |
| | | | | b) Tax payables |
| 19,106,596,164 | (83,992,016,063) | 77,716,928,559 | 25,381,683,668 | BIT - current |
| - | (34,750,119,757) | 34,750,119,757 | | VAT for import |
| - | (14,151,830,129) | 14,151,830,129 | | Import tax |
| 20,411,392 | (6,118,083,625) | 6,138,495,017 | 2 | Foreign contractor tax |
| | | | | Personal income tax |
| 563,026,841 | (19,696,880,673) | 20,259,907,514 | _ | for employees |
| | | | | Other personal |
| 2,177,829,797 | (6,391,903,319) | 7,304,659,744 | 1,265,073,372 | income tax |
| | (11,355,564,904) | 10,250,798,321 | 1,104,766,583 | Output VAT |
| | (516,635,065) | 516,635,065 | - | Others |
| 21,867,864,194 | (176,973,033,535) | 171,089,374,106 | 27,751,523,623 | |

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16 PAYABLES TO EMPLOYEES

As at 31 December 2023 and 31 December 2022, the balance represents the payables to employees of the Company.

17 SHORT-TERM ACCRUED EXPENSES

| | | 2023 VND | 2022 VND |
|----|---|----------------|--------------------------------|
| | Advertising and marketing | 44,660,752,518 | 36,246,110,049 |
| | Maintenance and market development Royalty fees | 2,629,660,184 | 5,903,828,422 1,420,752,728 |
| | | 47,290,412,702 | 43,570,691,199 |
| 18 | OTHER SHORT-TERM PAYABLES | | |
| | | 2023 VND | 2022 VND |
| | Short-term deposits Remunerations and bonuses for the | 13,994,200,000 | - |
| | Board of Directors | 4,374,919,375 | 2,838,024,220 |
| | Union fees | 928,471,519 | 758,328,246 |
| | Others | 1,622,579,462 | 1,619,647,209 |
| | | 20,920,170,356 | 5,215,999,675 |
| | | | * |

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19 SHORT-TERM BORROWINGS

| | As at 1.1.2023 VND | Increase VND | Decrease VND | As at 31.12.2023 VND |
|--|--------------------------|-----------------|---------------------------------------|----------------------------|
| Shinhan Bank Vietnam Limited - North Saigon Branch (*) Asian Development Bank | 94,980,000,000 | 229,739,387,189 | (180,317,558,126) (94,980,000,000) | 49,421,829,063 |
| | 94,980,000,000 | 229,739,387,189 | (275,297,558,126) | 49,421,829,063 |

(*) The balance represents short-term loans according to the credit facility with a credit limit of VND150 billion. This loan is unsecured and bears interest rate issued in each credit facility. The credit term for each drawdown does not exceed 6 months from the disbursement date for the purpose of financing the working capital requirements. As at 31 December 2023, these short-term loans bear interest rates from 5.1% per annum to 5.8% per annum (as at 31 December 2022; from 2.02% per annum to 5.4% per annum).

20 BONUS AND WELFARE FUND

Movements of bonus and welfare fund during the year are as follows:

| | 2023 VND | 2022 VND |
|---|--|--|
| Beginning of year Appropriated (Note 22) Utilised | 18,392,676,670 39,696,774,478 (22,986,261,726) | 16,792,243,373 23,496,132,787 (21,895,699,490) |
| End of year | 35,103,189,422 | 18,392,676,670 |



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21 OWNERS' CAPITAL

(a) Number of shares

| 1848 | 2023 | | 2022 | |
|---|------------------------|-------------------|------------------------|----------------------|
| | Ordinary shares | Preference shares | Ordinary shares | Preference shares |
| Number of shares registered | 70,038,449 | | 66,705,370 | |
| Number of shares issued Number of shares repurchased | 70,038,449 (33,800) | : | 66,705,370 (33,800) | : |
| Number of existing shares in circulation | 70,004,649 | | 66,671,570 | |

(b) Details of owners' shareholdings

| | 2023 | | 2022 | | |
|-----------------------------|--------------------------------|----------------|--------------------------------|-------------------|--|
| | Ordinary shares (shares) | Shareholding % | Ordinary shares (shares) | Shareholding % | |
| SK Investment Vina III | | | | | |
| Pte. Ltd. | 33,389,946 | 47.67 | 31,799,949 | 47.67 | |
| Vietnam Pharmaceutical | | | | | |
| Corporation | 15,431,360 | 22.03 | 14,696,534 | 22.03 | |
| Sunrise Kim Investment | | | | | |
| Joint Stock Company | 6,830,357 | 9.75 | 6,496,902 | 9.74 | |
| KBA Investment Joint | | | | | |
| Stock Company | 5,161,512 | 7.37 | 4,915,726 | 7.37 | |
| Shareholding owned by | | | | | |
| other owners | 9,225,274 | 13.18 | 8,796,259 | 13.19 | |
| | 70,038,449 | 100.00 | 66,705,370 | 100.00 | |
| | | | | | |

(c) Movements of share capital

| | Number of shares | Ordinary shares VND | Total VND |
|---|---------------------|------------------------|-----------------|
| As at 1 January 2022 and as at 31 December 2022 | 66,705,370 | 667,053,700,000 | 667,053,700,000 |
| New shares issued | 3,333,079 | 33,330,790,000 | 33,330,790,000 |
| As at 31 December 2023 | 70,038,449 | 700,384,490,000 | 700,384,490,000 |
| | | · | |

Par value per share: VND10,000.

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22 MOVEMENTS IN OWNERS' EQUITY

| | Owners' capital VND | Share premium VND | Owners' other capital VND | Treasury shares VND | Investment and development fund VND | undistributed earnings | Total VND |
|--|---------------------------|-------------------------|---------------------------------|---------------------------|--|------------------------|-------------------|
| As at 1 January 2022 | 667,053,700,000 | 507,368,247,904 | 2,420,789,142 | (358,600,000) | 420,501,550,420 | 197,424,375,538 | 1,794,410,063,004 |
| Net profit for the year | - | - | - | - | - | 223,540,317,602 | 223,540,317,602 |
| Cash dividend declared Appropriation to Investment and | | • | | - | | (100,007,355,000) | (100,007,355,000) |
| development fund Appropriation to Bonus and | | - | - | - | 72,297,618,771 | (72,297,618,771) | |
| welfare fund | - | | - | - | - | (23,496,132,787) | (23,496,132,787) |
| Fund utilisation | | | | | (39,481,576,602) | | |
| As at 31 December 2022 | 667,053,700,000 | 507,368,247,904 | 2,420,789,142 | (358,600,000) | 453,317,592,589 | 264,645,163,184 | 1,894,446,892,819 |
| Net profit for the year | - | - | _ | - | - | 299,556,005,542 | 299,556,005,542 |
| Dividend paid in cash (*) (Note 23) | - | | - | - | - | (66,671,570,000) | (66,671,570,000) |
| Dividend paid in shares (*) Appropriation to Bonus and welfare | 33,330,790,000 | | | | | (33,330,790,000) | |
| fund (*) (Note 20) | - | | - | - | - | (39,696,774,478) | (39,696,774,478) |
| Bonus for the Board of Directors (*) | - | | - | - | | (3,055,610,298) | (3,055,610,298) |
| Fund utilisation (**) | | (<u>-</u> | | | (18,648,913,309) | 18,648,913,309 | |
| As at 31 December 2023 | 700,384,490,000 | 507,368,247,904 | 2,420,789,142 | (358,600,000) | 434,668,679,280 | 440,095,337,259 | 2,084,578,943,585 |
| | | | | | | | |

22 MOVEMENTS IN OWNERS' EQUITY (continued)

- (*) In accordance with Resolution No. 01/2023/NQ-ĐHĐCĐ-IMP of the Annual General Meeting of Shareholders of the Company on 28 April 2023, the Annual General Meeting of Shareholders has approved the 2022 profit after tax distribution plan as follows:
 - a) Dividend payment at the rate of 10% of the par value of the number of outstanding shares at the date of issurance of the Resolution in form of cash of VND66,671,570,000. In accordance with Article 1, Resolution No. 09/2023/NQ-HĐQT-IMP of the Company's Board of Directors on 15 September 2023, the Board of Directors of the Company has approved the last registration date of dividend payment in form of cash to be 6 October 2023 and the date of payment to be 20 October 2023. At the date of these financial statements, the Company completed their dividend payment to their shareholders;
 - b) Dividend payment at the rate of 100:5 of undistributed post-tax profit in the form of shares valued VND33,335,785,000. In accordance with Article 1, Resolution No. 09/2023/NQ-HĐQT-IMP of the Company's Board of Directors on 15 September 2023, the Board of Directors of the Company has approved the last registration date of dividend payment in form of shares to be 6 October 2023;
 - c) Appropriation to bonus and welfare fund at the rate of 15% from post-tax undistributed earnings with an amount of VND39,696,774,478; and
 - d) Appropriating bonus for the Board of Directors and Supervisory Board for exceeding the plan at the rate of 1.15% of undistributed profit after tax with an amount of VND3,055,610,298.
- (**) The investment and development fund was used to compensate for uncollectable advances from customers, which is presented in Note 31, amounted VND17,266,310,029 written-off in accordance with Resolution No. 01/2023/NQ-HDQT-IMP dated 9 February 2023 of the Company's Board of Directors and compensate for tax arrears and tax fines of VND1,382,603,280, in accordance with Letter No. 01/TCKT dated 7 November 2023.

23 DIVIDENDS PAYABLE

Movements of dividends payable during the year are as follows:

| | 2023 VND | 2022 VND |
|---|------------------|-------------------|
| Beginning of year | _ | |
| Dividends payable during the year (Note 22) | 66,671,570,000 | 100,007,355,000 |
| Dividends paid in cash | (66,671,570,000) | (100,007,355,000) |
| End of year | | - |
| | | |

24 EARNINGS PER SHARE

(a) Basic earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to shareholders after deducting the amount appropriated to Bonus and welfare funds by the weighted average number of ordinary shares outstanding during the year excluding treasury shares. The details were as follows:

| | 2023 | 2022 (Recalculated (**)) |
|---|------------------|-----------------------------|
| Net profit attributable to shareholders (VND) Less amount allocated to Bonus and | 299,556,005,542 | 223,540,317,602 |
| welfare fund (VND) (*) | (44,933,400,831) | (39,696,774,478) |
| | 254,622,604,711 | 183,843,543,124 |
| Weighted average number of ordinary shares in issue (shares) | 70,004,649 | 70,004,649 |
| Basic earnings per share (VND) | 3,637 | 2,626 |

- (*) The amount allocated to bonus and welfare fund for the year ended 31 December 2023 was estimated based on the appropriation rate for Bonus and welfare fund from post-tax undistributed earnings in accordance with the 2022 profit distribution scheme which was approved at the General Meeting of Shareholders of the Company.
- (**) During the year, the Company distributed profit after tax in accordance with Resolution No. 01/2023/NQ-DHDCD-IMP dated 28 April 2023. Therefore, the basic earnings per share of the fiscal year ended 31 December 2022 were recalculated as below:

| | For the year ended 31.12.2022 | | |
|--|-------------------------------|------------------|------------------|
| | As previously reported | Adjustments | As recalculated |
| Net profit attributable to shareholders (VND) | 223,540,317,602 | | 223,540,317,602 |
| Add amount allocated to bonus and welfare fund (VND) (*) | (26,824,838,112) | (12,871,936,366) | (39,696,774,478) |
| | 196,715,479,490 | (12,871,936,366) | 183,843,543,124 |
| Weighted average number of ordinary shares in issue (shares) | 66,671,570 | 3,333,079 | 70,004,649 |
| Basic earnings per share (VND) | 2,951 | (325) | 2,626 |
| ordinary shares in issue (shares) | 66,671,570 | 3,333,079 | 70,00 |

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24 EARNINGS PER SHARE (continued)

(b) Diluted earnings per share

The Company did not have any ordinary shares potentially diluted during the year and up to the date of these financial statements. Therefore, diluted earnings per share is equal to the basic earnings per share.

25 OFF BALANCE SHEET ITEMS

(a) Foreign currencies

| | 2023 | 2022 |
|------------------------------|-----------|-----------|
| United States Dollar ("USD") | 24,871.64 | 24,961.42 |
| Euro ("EUR") | 6,222.57 | 15,391.37 |
| | | |

(b) Bad debts written off

| | 2023 VND | 2022 VND |
|-----------------------|----------------|----------------|
| Bad debts written off | 34,618,859,975 | 33,748,262,519 |

26 NET REVENUE FROM SALES OF GOODS

| NET REVENUE FROM SALES OF GOO | DDS | |
|---------------------------------|-------------------|-------------------|
| | 2023 VND | 2022 VND |
| Revenue | | |
| Sales of finished goods | 2,036,484,274,598 | 1,634,557,106,758 |
| Sale of franchised goods | 64,069,348,380 | 30,465,481,968 |
| Sales of others | 13,316,172,545 | 11,288,929,740 |
| | 2,113,869,795,523 | 1,676,311,518,466 |
| Sales deductions | | |
| Trade discounts | (119,231,652,760) | (31,936,797,707) |
| Sales returns | (513,102,386) | (448,449,217) |
| Sales allowances | (88,130,000) | (219,756,896) |
| | (119,832,885,146) | (32,605,003,820) |
| Net revenue from sales of goods | 1,994,036,910,377 | 1,643,706,514,646 |
| | | |

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| 27 | COST | OF | GOODS | SOLD |
|----|------|----|-------|------|
|----|------|----|-------|------|

| 27 | COST OF GOODS SOLD | | |
|----|---|------------------------------------|------------------------------------|
| | | 2023 VND | 2022 VND |
| | Cost of finished goods sold Cost of promotion goods | 955,454,226,734 175,099,060,736 | 787,608,839,866 123,664,929,559 |
| | Cost of franchised goods (Reversal of provision)/provision for decline | 45,063,703,038 | 21,979,554,966 |
| | in value of inventories (Note 9) | (2,854,808,625) | 3,835,052,586 |
| | Cost of others | 10,738,997,295 | 9,262,887,453 |
| | | 1,183,501,179,178 | 946,351,264,430 |
| 28 | FINANCIAL INCOME | | |
| | | 2023 | 2022 |
| | | VND | VND |
| | Dividend income | 2,991,374,000 | 5,992,126,000 |
| | Interest income from deposits | 16,885,258,191 | 13,861,337,086 |
| | Realised foreign exchange gains Income from divestments | 4,972,152,548 | 3,682,408,926 5,413,750 |
| | | 24,848,784,739 | 23,541,285,762 |
| 29 | FINANCIAL EXPENSES | | |
| | | 2023 | 2022 |
| | | VND | VND |
| | Payment discounts | 23,087,340,455 | 20,218,716,208 |
| | Interest expense | 6,036,185,387 | 3,794,587,782 |
| | Realised foreign exchange losses Net loss from foreign currency translation at | 2,158,367,915 | 2,323,465,602 |
| | year-end Provision/(reversal of provision) for | 201,272,095 | 3,411,443,397 |
| | diminution in value of investments | 6,017,500 | (379,913,644) |
| | Loss from divestments | - | 40,049,444 |
| | | 31,489,183,352 | 29,408,348,789 |

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30 SELLING EXPENSES

| 2023 VND | 2022 VND |
|-----------------|---|
| 138,307,274,430 | 128,593,654,775 |
| 75,840,181,023 | 53,824,794,074 |
| 24,673,532,737 | 34,348,486,077 |
| 24,671,643,996 | 17,845,626,273 |
| 20,260,962,411 | 9,778,833,376 |
| 5,633,528,908 | 5,618,642,178 |
| 1,662,224,940 | 1,465,166,202 |
| 18,836,519,304 | 17,539,944,988 |
| 309,885,867,749 | 269,015,147,943 |
| | VND 138,307,274,430 75,840,181,023 24,673,532,737 24,671,643,996 20,260,962,411 5,633,528,908 1,662,224,940 18,836,519,304 |

31 GENERAL AND ADMINISTRATION EXPENSES

| 2023 VND | 2022 VND |
|-----------------|---|
| 35,511,055,712 | 30,486,278,505 |
| | 12,313,702,503 |
| | 5,947,023,315 |
| | 30,990,882,243 |
| 4,768,602,342 | 4,667,054,685 |
| 4,626,969,549 | 3,852,688,926 |
| 402,099,839 | 11,158,756,836 |
| 29,893,999,327 | 32,423,623,653 |
| 119,602,910,146 | 131,840,010,666 |
| | 35,511,055,712 30,004,640,660 7,699,447,635 6,696,095,082 4,768,602,342 4,626,969,549 402,099,839 29,893,999,327 |

^(*) The advances to employees were written off due to failure to collect in accordance with the approval of the Board of Management on the Letter No. 52/TTr-IMP dated 1 February 2023 and the Letter No. 01/TTr-IMP dated 31 December 2022.

32 BUSINESS INCOME TAX ("BIT")

The BIT on the Company's accounting profit before tax differs from the theoretical amount that would arise using the applicable tax rate of 20% as follows:

| | 2023 VND | 2022 VND |
|---|-----------------|-----------------|
| Net accounting profit before tax | 377,272,934,101 | 291,404,142,440 |
| Tax calculated at a rate of 20% Effect of: | 75,454,586,820 | 58,280,828,488 |
| Income not subject to tax | (598,274,800) | (1,232,425,200) |
| Expenses not deductible for tax purposes Temporary differences for which no | 4,929,882,927 | 8,957,408,628 |
| deferred income tax was recognised | (2,211,139,176) | 1,858,012,922 |
| Under-provision in previous years | 141,872,788 | - |
| BIT charge (*) | 77,716,928,559 | 67,863,824,838 |
| Charged to the income statement: | | |
| BIT – current BIT – deferred | 77,716,928,559 | 67,863,824,838 |
| | 77,716,928,559 | 67,863,824,838 |
| | | |

^(*) The BIT charge for the year is based on estimated taxable income and is subject to review and possible adjustments by the tax authorities.

33 COSTS OF OPERATION BY FACTORS

Costs of operation by factor represent all costs incurred during the year from the Company's operating activities, excluding cost of merchandise for trading activities. The details are as follows:

| | 2023 VND | 2022 VND |
|--|------------------------------------|------------------------------------|
| Raw materials | 776,180,161,927 341,656,060,937 | 618,833,551,424 303,036,485,665 |
| Staff costs Outside services | 138,191,453,347 | 87,698,970,122 |
| Depreciation and amortisation Advance writen-off | 82,642,281,566 6,696,095,082 | 60,385,696,030 30,990,882,243 |
| Provision for doubtful debt | 402,099,839 180,626,773,317 | 11,158,756,836 264,234,865,859 |
| Others | | |
| | 1,526,394,926,015 | 1,376,339,208,179 |

34 BUSINESS AND GEOGRAPHICAL SEGMENTS

Geographical Segment

The Company's revenue is mainly generated by domestic sales whereas export sales only account for a small portion in the total revenue in the Company's income statement (2023: VND132,182,880 and 2022 is nil). Therefore, the Company does not present geographical segment.

Business Segment

The Company's principal activities are to manufacture pharmaceutical products and trade materials used for processing pharmaceutical products. There is no other business activities incurred. Therefore, the Company does not present business segment.

35 ADDITIONAL INFORMATION FOR THE ITEMS OF THE STATEMENT OF CASH FLOWS

Non-cash transactions affect the statement of cash flows

| | Year ended 31 December | |
|---|------------------------|---------------|
| | 2023 VND | 2022 VND |
| Purchases of fixed assets have not yet been settled | 62,518,691,071 | 1,774,543,775 |
| | | |

36 RELATED PARTY DISCLOSURES

The Company is controlled by SK Investment Vina III Pte. Ltd., a company incorporated in Singapore, which owns 47.67% of the Company's charter capital.

Details of associates and other investments are presented in Note 4 and details of major shareholders are presented in Note 21.

Details of key related parties and relationship are given as below:

Related party

SK Investment Vina III Pte. Ltd Vietnam Pharmaceutical Corporation Sunrise Kim Investment Joint Stock Company KBA Investment Joint Stock Company Agimexpharm Pharmaceutical JSC Pharmacity Pharmacy JSC ("Pharmacity") Relationship

(from 28 April 2023)

Major shareholder
Major shareholder
Major shareholder
Major shareholder
Major shareholder
Associate
The Chairman of the Board of
Directors of the Company is the
Chairman of the Board of Directors
of the ultimate parent company of
Pharmacity

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RELATED PARTY DISCLOSURES (continued) 36

Related party transactions (a)

| The | major transactions with related parties incu | rred in the year are: | |
|------|--|----------------------------------|----------------------------------|
| | | 2023 VND | 2022 VND |
| i) | Sales of goods | | |
| | Agimexpharm Pharmaceutical Joint Stock Company Pharmacity Joint Stock Company | 12,764,860,250 14,900,062,908 | 10,088,003,018 |
| ii) | Purchases of goods | | |
| | Agimexpharm Pharmaceutical Joint Stock Company Pharmacity Joint Stock Company | 17,858,550,750 169,977,142 | 22,228,372,400 |
| iii) | Sales of fixed assets | | |
| | Agimexpharm Pharmaceutical Joint Stock Company | 1,159,090,908 | 18,181,818 |
| iv) | Dividend payment in cash | | |
| | SK Investment Vina III Pte. Ltd. Vietnam Pharmaceutical Corporation Sunrise Kim Investment Joint | 31,799,949,000 14,696,534,000 | 46,599,285,000 22,044,801,000 |
| | Stock Company KBA Investment Joint Stock Company Agimexpharm Pharmaceutical Joint | 6,505,102,000 4,915,726,000 | 9,699,058,500 7,373,589,000 |
| | Stock Company | 14,790,000 | 22,185,000 |
| | | 57,932,101,000 | 85,738,918,500 |
| v) | Other transactions | | |
| | Dividend received from Agimexpharm Pharmaceutical Joint Stock Company Investment in Agimexpharm | 2,964,374,000 | 5,928,748,000 20,327,136,000 |

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36 RELATED PARTY DISCLOSURES (continued)

(a) Related party transactions (continued)

| Related party transactions (cor | nanasa) | | |
|---------------------------------|---|----------------|----------------|
| | | 2023 VND | 2022 VND |
| vi) Compensation of key man | agement | | |
| Net salary after tax | | | |
| Mrs. Tran Thi Dao | Member of Board of Directors cum General Director | 4,082,239,598 | 3,503,935,064 |
| Mr. Nguyen Quoc Dinh | Deputy General Director (to 18 January 2024) | 2,363,406,745 | 1,920,984,820 |
| Mr. Le Van Nha Phuong | Deputy General Director | 2,480,753,436 | 1,838,500,361 |
| Mr. Huynh Van Nhung | Deputy General Director | 2,027,670,144 | 1,602,179,620 |
| Mr. Ngo Minh Tuan | Deputy General Director | 1,914,168,677 | 1,238,960,163 |
| Mr. Tran Hoai Hanh | Chief Accountant | 1,288,726,926 | 786,337,114 |
| Remunerations and bonus | ses after tax | | |
| Mr. Nguyen Quoc Dinh | Deputy General Director (to 18 January 2024) | 1,345,240,000 | 1,040,000,000 |
| Mrs. Tran Thi Dao | Member of Board of Directors cum General Director | 950,000,000 | 780,000,000 |
| Mrs. Han Thi Khanh Vinh | Member of Board of Directors | 644,000,000 | 391,500,000 |
| Mr. Truong Minh Hung | Member of Board of Directors | 644,000,000 | 391,500,000 |
| Mr. Chung Suyong | Member of Board of Directors | 284,308,000 | - |
| Mr. Ngo Minh Tuan | Deputy General Director | 514,780,000 | 312,000,000 |
| Mr. Le Van Nha Phuong | Deputy General Director | 511,700,000 | 312,000,000 |
| Mr. Tran Anh Tuan | Member of Board of Directors (to 24 May 2022) | - | 283,500,000 |
| Mr. Nguyen Duc Tuan | Chief Supervisor (to 25 April 2022) | ÷ | 283,500,000 |
| Mrs. Le Thi Kim Chung | Chief Supervisor (to 28 April 2023) | - | 255,500,000 |
| Mrs. Do Thi Thanh Thuy | Member of Board of Supervision (to 28 April 2023) | | 208,800,000 |
| Mrs. Nguyen Thi Kim Le | Secretary of Board of Directors | 442,470,000 | 203,000,000 |
| Total | | 19,493,463,526 | 15,352,197,142 |



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36 RELATED PARTY DISCLOSURES (continued)

(b) Year end balances with related parties

| 2023 | 2022 |
|------|------|
| VND | VND |

i) Short-term trade accounts receivable (Note 5)

| Pharmacity Pharmacy Joint Stock Company | 10,124,653,810 | - |
|---|----------------|---------------|
| Agimexpharm Pharmaceutical Joint Stock Company | 3,954,751,020 | 3,976,516,390 |
| | 14,079,404,830 | 3,976,516,390 |
| | | |

ii) Short-term trade accounts payable (Note 13)

| Agimexpharm Pharmaceutical | | |
|----------------------------|---|---------------|
| Joint Stock Company | - | 3,600,136,677 |
| | | |

37 COMMITMENTS

(a) Commitments under operating leases

The future minimum lease payments under non-cancellable operating leases were as follows:

| VND | 2022 VND |
|----------------|---------------------------------|
| 3,311,110,000 | - |
| 14,259,595,760 | - |
| 17,570,705,760 | _ |
| | 3,311,110,000 14,259,595,760 |

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37 COMMITMENTS (continued)

(b) Commitments under operating leases

Capital expenditure contracted for at the balance sheet date but not recognised in the financial statements was as follows:

2023 VND 2022 VND

Property, plant and equipment

35,770,141,275

The financial statements were approved by the Board of Management on 26 March 2024.

CP DƯỢC PHẨM

IMEXPHARM

Duong Hoang Vu Preparer and Chief Accountant Nguyen An Duy Deputy General Director Authorised by Legal Representative

CP * dw

CÔNG TY CP DƯỢC PHẨM IMEXPHARM

Số: 24 /UQ-IMP

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM Độc lập - Tự do - Hạnh phúc

Thành phố Cao Lãnh, ngày 18 tháng 01 năm 2024

GIÁY ỦY QUYỀN

Người ủy quyền: Bà Trần Thị Đào

- Sinh ngày: 01/5/1952

- Địa chỉ: Số 4 đường 30/4, Phường 1, TP. Cao Lãnh, tỉnh Đồng Tháp

- Chức vụ: Tổng Giám đốc Công ty CP Dược phẩm Imexpharm

- Căn cước công dân: 087152005180

- Cấp ngày: 18/08/2022

- Nơi cấp: Cục Cảnh sát QLHC về TTXH

Người nhận ủy quyền: Ông Nguyễn An Duy

- Sinh ngày: 01/01/1974

- Địa chỉ: Số 4 đường 30/4, Phường 1, TP. Cao Lãnh, tỉnh Đồng Tháp

- Chức vụ: Phó Tổng Giám đốc Công ty CP Dược phẩm Imexpharm

- Căn cước công dân: 087074016040

- Cấp ngày: 10/05/2021

- Nơi cấp: Cục Cảnh sát QLHC về TTXH

* Nội dung ủy quyền:

Người nhận ủy quyền được đại diện Công ty CP Dược phẩm Imexpharm thực hiện các công việc sau:

- 1. Ký các báo cáo tài chính, tài liệu, hồ sơ liên quan đến hoạt động tài chính của Công ty;
 - 2. Ký các báo cáo thuế, tài liệu, hồ sơ liên quan đến thuế và Hải quan;
- 3. Ký các hợp đồng, tài liệu, hồ sơ liên quan đến việc gửi tiền, vay tiền, bảo lãnh, thế chấp, thanh toán nội địa, thanh toán quốc tế và các thủ tục khác tại các Ngân hàng.
 - * Thời gian ủy quyền: Kể từ ngày ký cho đến khi có văn bản khác thay thế.

* Trách nhiệm của người nhận ủy quyền:

Ông Nguyễn An Duy được thực hiện các nội dung ủy quyền trên và chịu trách nhiệm trong phạm vi được ủy quyền

NGƯỜI NHẬN ỦY QUYỀN

ThS. Nguyễn An Duy

NGƯỜI ỦY QUYỀN

CP DUCC PHẨM

IMEXPHARM

DS. Trần Thị Đào





GIÁY ỦY QUYỀN

Tôi là Mai Viết Hùng Trân, Tổng Giám đốc và Đại diện theo pháp luật của Công ty TNHH PwC (Việt Nam) (*Công ty*), mã số doanh nghiệp 0100157406, đăng ký lần đầu ngày 07 tháng 03 năm 2009 tại Sở Kế hoạch và Đầu tư Thành phố Hồ Chí Minh,

sau đây bổ nhiệm Ông Nguyễn Hoàng Nam, căn cước công dân số 080075015687, do Cục cảnh sát QLHC về TTXH cấp ngày 27 tháng 08 năm 2022 (*Người đại diện theo ủy quyền*),

là Người đại diện theo ủy quyền hợp pháp và hợp lệ của tôi, thay mặt tôi và trên danh nghĩa của tôi:

thực hiện các công việc cụ thể như sau

- (i) ký, ban hành và chuyển giao các tài liệu sau của Công ty (có hoặc không có đóng dấu của Công ty):
 - thư xác nhận dịch vụ, hợp đồng và bảng báo phí dịch vụ cho khách hàng;
 - báo cáo, ý kiến, tư vấn, văn bản, thư từ hoặc tài liệu khác được ban hành theo hoặc liên quan đến thư xác nhận dịch vụ, hợp đồng, bảng báo phí dịch vụ, bao gồm giấy báo nợ, hóa đơn cho dịch vụ cung cấp;
- (ii) thực hiện các công việc khác liên quan đến các tài liệu nêu trên.

Tôi xác nhận rằng Người đại diện theo ủy quyền có quyền hợp pháp đại diện tôi thực hiện các công việc ủy quyền trên.

Tổiấy duyền này có hiệu lực từ ngày ký đến hết ngày 30 tháng 06 năm 2024, trừ khi Người đại diện theo ủy quyền thôi làm việc cho Công ty, hoặc khi tôi ra quyết định chấm dứt việc ủy quyền sớm hơn.

TChir ký người ủy quyền

Mại Viết Hùng Trân

Tổng Giám đốc/Đại diện theo pháp luật