

Investor Relations News

Bản tin nhà đầu tư **IMEXPHARM**

05 -19

IMEXPHARM STOCK MOVEMENT IN MAY 2019
IMEXPHARM OPERATION IN MAY, 2019



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I. IMEXPHARM STOCK MOVEMENT IN MAY 2019

1. IMP STOCK IN MAY 2019

General information

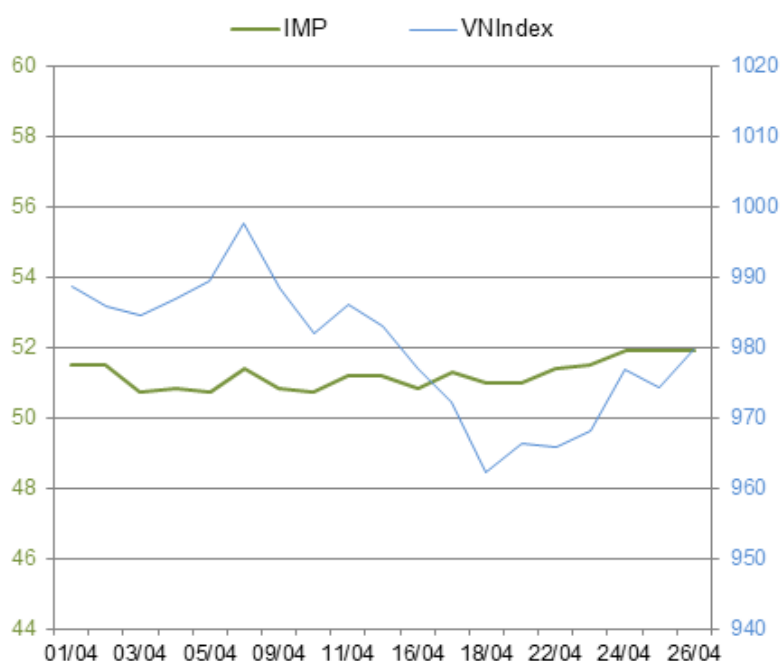
Stock code	IMP
Stock exchange	HSX
Price range of 52 weeks (VND)	47,000-60,900
Amount of listed shares	49,421,159
Amount of current shares	49,401,359
Fields of operation	Manufacturing and trading pharmaceutical products
Value of market capitalization (as of 31st May, 2019)	2.539,2 billion dong
Room for foreign investors	49.00%
P/E	19.7
P/B	1.6
Structure of shareholders (Source: Vietnam Securities Depository, as of 31st May, 2019)	
-Vietnam Pharmaceutical Joint Stock Company	22.87%
-Foreign Investors	48.13%
+ <i>Therein: Foreign Professional Investors being significant Shareholders who own more than 5% of shares</i>	16.03%
- Special Shareholders (Board of Directors, Board of Managers, Supervisory Board, Chief Accountant, Authorized Discloser), Labor Union	3.14%
- Others	25.85%

VNIndex and IMP stock in MAY 2019

VNIndex in May of 2019 could not reach the point of 1000 as expected. VNIndex commenced in May at 978.5 points. After that VNIndex decreased continuously and touched bottom of 947.01 points on 09th May. VNIndex then increased and peaked the point of 987.13 on 20th May. Nevertheless, VNIndex dropped right after and ended the month at 959.88 points. Overall, at the end of May, VNIndex declined 18 points compared to the beginning of the month. Trade war between US and China has been escalating, which made investors more cautious. Hence the stock market had some trends that were not expected although the macro environment of Vietnam is stable.

IMP stock in May did not have many remarkable point. Stock price had a stable tendency and moved around the price of 50-51 thousand dong/share. IMP started at 51,000 dong/share in May and ended at 51,400

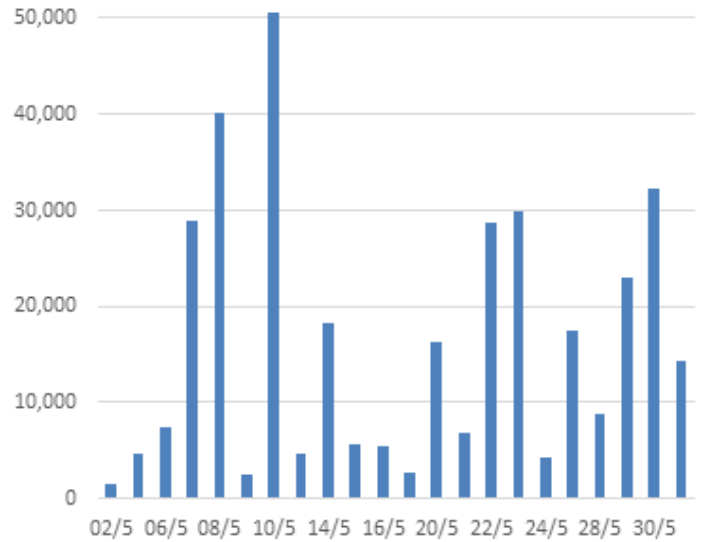
IMP VS VNINDEX IN 05/2019



dong/share. The highest closing price was 52,400 dong/share on 10 May while the lowest one was 50,200 dong/share on 24th May.

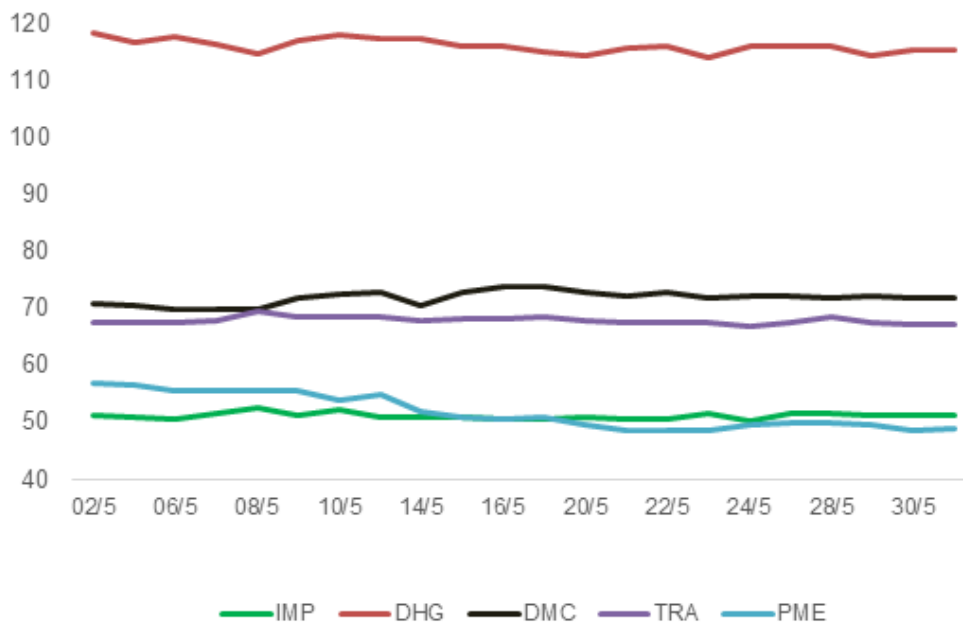
IMP transaction volume in May 2019

Overall transactions of IMP stock in May of 2019 were scattered, not excited. Total order matching and put through transactions were 354,120 shares whereas 304,120 shares were traded by order-matching method and 50,000 shares were dealt by put through. Average put through shares per day were 13,824.



2. IMP price in comparison with other listed pharmaceutical company

(Source: vndirect.com.vn)



Stock prices of 5 listed pharmaceutical enterprises were not fluctuated in general except the stock of PME. But prices of 5 companies were divided into 3 groups: leader was DHG, the next group were DMC and TRA, and the last ones were IMP and PME. The closing prices of last round were compared to the first one of the month as followings:

- IMP price had a trend to go horizontally and increased slight at the end of the month but it was not considerably.
- DHG decreased 2.5% compared to the price at beginning of the month; in detail, price dropped 3,000 dong from 118,500 to 115,500 dong/share
- DMC had slight increased price by 1,000 dong/share from 71,000 to 72,200 dong/share
- TRA had stable tendency, closing price of the first date was 67,500 dong/share while the one of last round was 67,300 dong/share.
- While 4 stocks mentioned above had stable trend, PME declined dramatically in the last dates of the month. At the end of the month, PME dropped over 14% from the price of 59,600 to 48,900.

II. OPERATION OF IMEXPHARM IN MAY, 2019

(Measurement unit: Billion VND)

Criteria	May 2019	Year to 31st May 2019	% plan of 2019	Year to 31st May 2019	Growth rate
Total Net Revenue and other Incomes	99.6	449.2	31.2%	411.4	9.2%
Net revenue	99.4	445.4		406.5	9.6%
Profit before tax	14.7	71.5	32.5%	63.7	12.2%

Total net revenue and income of Imepxharm accumulated until the end of May, 2019 were 449.3 billion dong, increased 9.2% year over year. Revenue grew much more slowly than it was expected.

In term of IMP products's sales until 31st May 2019, turnover increased 7% as the result of revenue of ETC rising 48.5% while OTC slightly dropped 1.6% compared to the same period of 2018.

Profit before tax of the Company in the first 5 months reached 71.5 billion, went up 12.2%. At present, revenue and profit of Imexpharm have been lower than the targets set by General Meeting of Shareholders. Hence, the Company should put all efforts to push sales to achieve the objectives of first half 2019.

REVENUE AND PROFIT BEFORE TAX 05/2018 - 05/2019

